

A photograph of a workshop session. In the foreground, several people are seated at round tables covered with black cloths, engaged in discussion or writing. In the background, a man in a light blue shirt stands at the front of the room, holding a microphone and addressing the group. Behind him are two flipcharts with sticky notes and a large screen displaying a presentation. The room has a modern aesthetic with a wood-paneled wall on the left and a white wall on the right. The text is overlaid in the center of the image.

**PRELIMINARY HACKATHON
THEMES AND CHALLENGES
IDENTIFIED IN WORKSHOPS ON
OCTOBER 8-9, 2019**

**A meaningful
challenge attracts &
inspires individuals,
resources**



PRELIMINARY HACKATHON THEMES IDENTIFIED WITH INDUSTRY AND UNIVERSITIES IN BOTH WORKSHOPS



**Digitalization of
Albanian industry and
business**



**Smart cities and rural
areas**



**Sustainable tourism
and experience
economy**

1-3 challenges under each theme. Note that themes will be further developed with challenge-owners, enabling businesses and universities.

Digitalization of Albanian industry and business: Potential challenges, needs and opportunities

- **What is a smart factory of the future?** #5G, #IoT, #energyefficiency, #robotics, #machinelearning, #AI, #optimization, #digitalization
- **How do we digitalize rural Albania and its business?** #5G, #agriculture, #farmtech, #ruralbusiness
- **How do we enable safe digital services? How to move from cash economy to digital payments and infrastructure? What is the future of banking?** #fintech, #payments, #cybersecurity, #blockchain #cryptocurrency
- Improving energy efficiency and sustainability
- Optimization, overall digitalization of industry and manufacturing activities, reduction of storage costs, electronic exchanges
- Utilizing big data, AI and machine learning, building information models (BIM) and RPA - robotic process automation.



Potential business and societal actors to be involved (to be confirmed)

POTENTIAL ENABLERS	POTENTIAL CHALLENGE-OWNERS
<p>Participants of Workshop 1, such as Crystal System, Antea Cement, telecommunications companies, banks</p> <p>Challenge fund participants: Associazione Imprenditori Italiani in Albania, Future University of Tirana - SMART Materials; Fintech Center and Easy Pay</p> <p>Cyber Security Hub</p> <p>AI, machine learning, robotics and telecommunications companies</p>	<p>Industry associations, unions, chamber of commerce (Workshop 1)</p> <p>Large companies, development enthusiasts companies (Workshop 1)</p> <p>Banks (Workshop 1)</p> <p>Ministries</p>

Example of universities' potential offering (based on Workshop 2, to be supplemented)

TOPIC	UNIVERISTY
DIGITALIZATION OF INDUSTRY	
Expertise in data mining and data analytics	UMT
Creative ideas, advertising and visibility	UART
Expertise in mentoring, software engineering, machine learning, AI, entrepreneurship	Epoka
Space and expertise	UMB
Faculty of economy, department of informatics	Tirana University
ENERGY AND SUSTAINABILITY	
REHUB, Training Center	UMB
Robotics	Epoka
Energy effiencency, renewable energy	UAMD
Capacity building, labs	UMT
Energy, clean energy laboratory, technicians expertise	Polis
Sustainable developoment. research expertise	UAMD
FINTECH, CYBER SECURITY	
Cyber Security Hub / Academy	Epoka and others (Lyrasi, Marin Barleti, Metropolitan, Politeknik University, etc)
Insurance industry development	UAMD
Software engineering, AI and machine learning	

Smart cities and rural areas: Potential challenges, needs and opportunities

- **What are more inclusive and efficient municipality services of the future?**
#egovernment, #mobility, #IoT, #5G, #sharingeconomy, #digitalization, #inclusiveness, #efficiency
- **How do we ensure inclusion of rural population with digitalization and new services?**
- Advancing the (smart) city strategies of Albanian municipalities (Tirana, Elbasan, etc.)
- Internet for all, 5G implementation, etc.
- Collection and distribution of farmers' products.



Potential business and societal actors to be involved (to be confirmed)

POTENTIAL ENABLERS	POTENTIAL CHALLENGE-OWNERS
Telecommunications providers	Municipalities
Workshop 1 participants	Associations, chamber of commerce, etc.
Challenge Fund participants: Future University of Tirana - SMART City; Ferma Jone	

Example of universities' potential offering (based on Workshop 2, to be supplemented)

TOPIC	UNIVERISTY
<u>SMART CITIES</u>	
Smart City project	UAMD
Smart City. LHS, H2020 project	UMT
Smart City projects	Epoka
IT expertise	Universiteti 'Aleksander Xhuvani
Existings smart city projects, space	UMB
Public art, interactive installations, contemporary public art, environmental deisgn	UART
IT & management expertise, business connections and water + energy systems idea	Lurasi University
Faculty of economy, department of informatics	Tirana University
<u>RURAL ISSUES</u>	
Rural financial servicsds, rural mobility services	AUT
Expertise, mentoring, students, venue	Epoka

Potential business and societal actors to be involved

POTENTIAL ENABLERS	POTENTIAL CHALLENGE-OWNERS
Innovation support organizations	Cities and municipalities
Telecom providers	Albanian National Tourism Agency
Challenge Fund participants such as CodeVider and Metro Research Center	Startup ecosystem developers

Example of universities' potential offering (based on Workshop 2, to be supplemented)

TOPIC	UNIVERISTY
Health Tourism	UAD
Creative ideas, advertising and visibility campaign	UART
Augmented reality for educational and tourism purposes	Polis
Creative industry FAD (product deisgn), FPMMV	Polis
Virtual reality (VR Hub-project	UAMD
Rural tourism, rural agrotourists	AUT
Agrobusiness management, environmental amangement	AUT
Tourism expertise, sports, space, projects on tourism and experience economy	UMB
Qualified human resources	UMT
Faculty of economy, department of marketing	Tirana University

Other capabilities and themes (to be potentially incorporated into other themes)

TOPIC	UNIVERISTY
Startup competition, december 2019	UAMD
Health, biomaterials, tissue engineering	UAMD
Life long learning	UAMD
Medical sciences know-how, CME in medicine	Lady of Good Counsel University
Hospital and labs for researching and practicing (in 2 years)	Lady of Good Counsel University
Campus and space, international contacts,	Lady of Good Counsel University